



Junior Achievement[®] of Maine

Annual Report 2016-17



Empowering young people
to own their economic success.

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Our Volunteer of the Year.

Dear Friends, Welcome to our 2016-17 Annual Report

Another year has quickly come and gone in the blink of an eye at Junior Achievement of Maine and what a year of growth we had! We are pleased to share some of the highlights through our key metrics: volunteers, student reach, and contact hours. JA Maine reached 12,618 K-12 students in Maine through JA programming during the 2016-17 academic year, for an increase in student impact of 20% over the previous year. Our network grew to nearly 500 volunteers who served as presenters in the classroom, as business mentors to high school students at JA's Titan Challenge, and as job shadow day hosts to a middle or high school class. Our volunteers achieved over 68,000 contact hours, 83% more than the previous year!

As you know, we are at a critical time in our State's history as evidenced by several statistics: Maine is the oldest state in the U.S. By 2020 we will have 20,000 fewer workers and an increasing skills gap that will need to be filled. The impact is not on a single industry; it's a universal problem affecting all business sectors and one that is at the very heart of what Junior Achievement is working to help resolve. We truly believe we can be part of the answer, but we can't do it alone. We need companies and individuals to help make a difference in addressing the growing talent shortage. We continue to encourage your employees to volunteer in the classroom to teach kids the fundamentals of surviving in the real world, how to channel their skills and interests and turn them into a satisfying career, and how to identify companies and opportunities right in their own backyard.

Our transformational growth this year is with the generous support of our donors, volunteers, educators, and Board of Directors. Collectively we are working to activate the youth in Maine to be ready to take on their futures. We look forward to this coming year!

Sincerely,

Michelle Anderson
President, Junior Achievement of Maine

Peter Sylvestre,
Board Chair, 2016-18, Junior Achievement of Maine



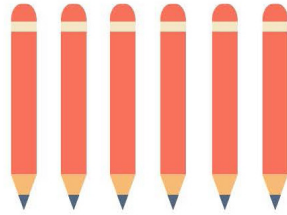
IMPACT

12,618
STUDENTS
SERVED



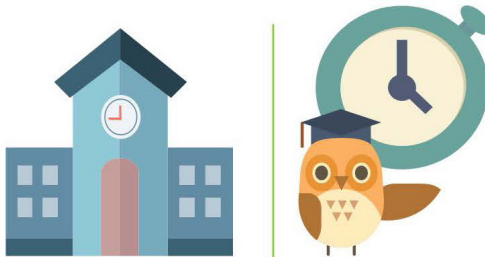
ELEMENTARY 6,413
MIDDLE 5,789
HIGH 416

2,064
MORE STUDENTS
SERVED THAN LAST
SCHOOL YEAR



WHICH EQUALS 20%
STUDENT GROWTH

131
SCHOOLS



68,346
INSTRUCTIONAL
HOURS

498
VOLUNTEERS



144
ORGANIZATIONS

Our Team

Michelle Anderson
President

Jill Jamison
Director of Operations

Jenna Jeffrey
Events & Program
Coordinator

Stephanie Heatley
Development Assistant

Our 2016-17 Board of Directors

Board Chairman
Peter C. Sylvestre*
Retired

Vice Chairman
David Vasconcelos*
Director, Business Development
Pro Search, Inc.

Board Secretary
Jenifer L. Rinehart
Senior Vice President, Human Resources
WEX Inc.

Board Treasurer
Michelle L. Ritcheson
Vice President, Senior Business Banker
Bangor Savings Bank

Past Board Chairman
Guy Langevin*
Vice President
Dead River Company

Shay Bellas*
President
19 Oaks Strategic Sales & Marketing

Jaime Shapiro Berg*
Director of Treasury & Payment Services
Bangor Savings Bank

Dan Carrigan
Director, Organizational Effectiveness
Sprague Operating Resources, LLC

Josh Chase*
Financial Advisor
Lebel & Harriman, LLP

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Executive Vice President
Gorham Savings Bank

Angela Gaudreau*
Vice President, Munis Development
Tyler Technologies, Inc.

Kent Grimes*
AVP, Core Market Underwriting
Unum

Kevin Heatley*
Director of Technology
Gorham Savings Bank

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President
MES Foundation

Gregory G. Jamison*
Senior Vice President of Underwriting
MEMIC

Ken Janosick*
Sr. Vice President, Sales, Marketing & Product
WEX Inc.

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Senior Vice President
Bank of America

Stephen Krolikowski*
Sr. Vice President, Business Banking Sales Leader
KeyBank

Jeffrey Laniewski
Director of Commercial Operations
Unified Parking Partners

Sarah A. Olson*
Director of Recruiting/HR Consultant
BerryDunn

Jo Anne Sizemore*
Assistant Superintendent
Scarborough School Department

Giovani Twigge*
Chief Human Resources Officer
IDEXX Laboratories

Scott Twitchell*
Maine President
USI Insurance Services

Kelly Warsky*
Manager of Events, Retail Marketing
L.L. Bean

Jeff Wright*
Sr. Vice President, Retail Sales & Operations Mgr
Northeast Bank

Area Board Chairs

Aroostook County
Mark Wilcox*
Area Manager
Dead River Company

Central Maine
Chris Hanks
Credit Analyst II
Mechanics Savings Bank

Jacob Jordan*
Operational Risk Officer
TD Bank

Penobscot County
Rob Lorenzo
Chief Financial Officer
NH Bragg

Leslie Poake*
Partner
Loiselle, Goodwin & Hinds

York County
Jennifer L. MacArthur*
AVP/Branch Manager
Bangor Savings Bank

Betty Olson*
Senior Vice President, Commercial Banking
Camden National Bank

* Current Fiscal Year Board of Directors

Maine Business Hall of Fame Laureates

Our premier events honor business men and women for their outstanding contributions to Maine's economy. These individuals are wonderful role models for the students of Maine.

Hall of Fame North

Celebrating Laureates in Eastern, Central, and Northern Maine



Jay McCrum
CEO
McCrum Family Holdings

M. Michelle Hood
President & Chief Executive Officer
Eastern Maine Healthcare Systems

Royce Cross
President & CEO
Cross Insurance

Hall of Fame South

Celebrating Laureates in Southern Maine



Melissa Smith
President & CEO
WEX Inc.

Rob Tod
Founder
Allagash Brewing Company

Bill Burke
Chairman
Portland Sea Dogs

JA's Purpose

TO INSPIRE AND PREPARE YOUNG PEOPLE

To succeed in a global economy.

JA's Values

BELIEF

In the boundless potential of young people.

COMMITMENT

To the principles of market-based economics and entrepreneurship.

PASSION

For what we do and honesty, integrity, and excellence in how we do it.

RESPECT

For the talents, creativity, perspectives, and backgrounds of all individuals.

BELIEF

In the power of partnership and collaboration.

CONVICTION

In the educational and motivational impact of relevant, hands-on learning.

Building Tomorrow's Business Leaders Today

JUNIOR ACHIEVEMENT PROGRAMS



RELEVANT

JA Brings Relevance to Academics

JA connects education to real-world concepts to heighten students' appreciation for academics and long-term aspirations.



AUTHENTIC

JA Delivers Authentic Learning Experiences

JA infuses business connectivity into all aspects of learning to deepen students' understanding and sustain engagement.



EXPERIENTIAL

JA Creates Immersive Learning Environments

JA delivers opportunities to apply academic concepts to enhance students' retention of knowledge and develop skills for success.

THREE KEY CONTENT FOCUS AREAS



Entrepreneurship



Financial Literacy



Workforce Readiness

Our programs help prepare young people for the real world by showing them how to generate wealth and effectively manage it, how to create jobs which make their communities more robust, and how to apply entrepreneurial thinking to the workplace.

Students put these lessons into action and learn the value of contributing to their communities.

Program Spotlights

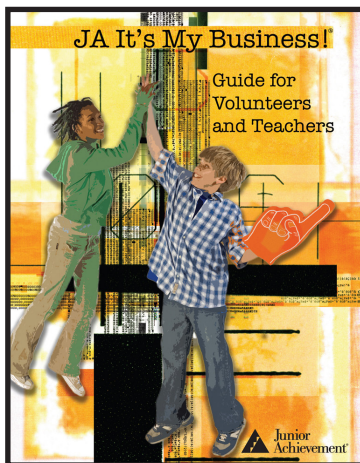
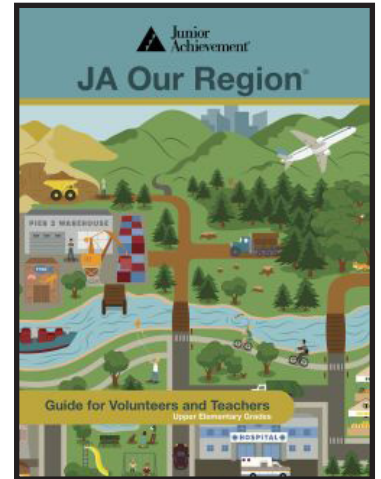
What's the difference between a need and a want? Do people have brands like companies do? How does someone manage a personal budget? JA Maine's nearly 20 different programs are intensely focused on topics like these through hands-on games and activities for students in Kindergarten through High School. Through partnerships with the business and education communities, we bring academics to life by creating meaningful learning experiences. We are transforming education to break down traditional barriers and give every student unparalleled connectivity to the business world. Below we highlight one program from each educational stage.

ELEMENTARY SCHOOL

JA OUR REGION

1,357 Student Participants

(GRADE 4) Introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a region. Students operate a hypothetical hot dog stand to understand the fundamental tasks performed by a business owner and to track the revenue and expenses of a business.



MIDDLE SCHOOL

JA IT'S MY BUSINESS

1,075 Student Participants

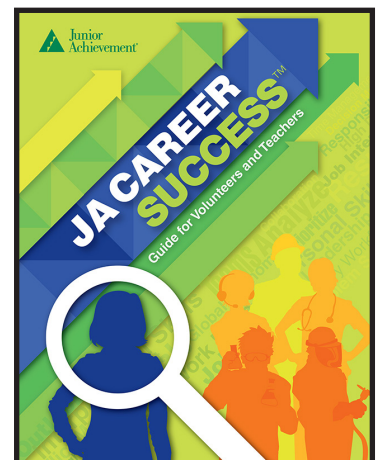
(GRADES 6 - 8) Encourages students to use critical thinking to learn entrepreneurial skills. Those skills include knowing customers' wants and needs, launching effective marketing, and creating detailed business plans. By examining the characteristics of successful entrepreneurs, students learn that a belief in one's self can make positive things happen in life.

HIGH SCHOOL

JA CAREER SUCCESS

125 Student Participants

(GRADES 9 - 12) Equips students with the knowledge required to get and keep a job in high-growth industries. Students explore the crucial workplace skills employers seek but often find lacking in young employees. Students also learn about valuable tools to find that perfect job, including resumes, cover letters, and interviewing techniques.



What Educators Have to Say

"Students heard over and over again ... "it takes hard work" ... and that was a message I feel needed to be shared from someone other than us. Thank you."

-Twyla Learnard
Caribou Middle School

"I enjoyed how each session had a different way of presenting the information and getting the students involved."

-Samantha Maheu,
Troy Howard Middle School, Belfast

"Students were taught and exposed to content outside of my expertise and curriculum resources."

-Amity Gottschalk-Prado
Stevens Brook Elementary School, Bridgton

"It's a great opportunity to make a difference in a school age student's life."

-Angela Pecoraro,
Congin School, Westbrook

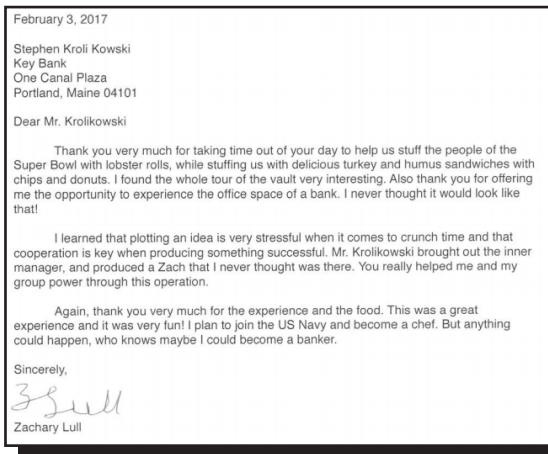
Authentic, Real-World Experiences

JA TITAN CHALLENGE

Teams of three high school students are matched with a mentor to guide them through the challenges of running a business. Students form a company and compete against schools statewide, making critical decisions on price, production, research and development, and charitable giving through various economic climates. The event is hosted on university and business campuses across Maine, immersing students in a competitive business atmosphere outside of their traditional classroom.



JA JOB SHADOW



Presented with a behind-the-scenes look at how local businesses operate, students engage with employees in their everyday settings and learn what it's like to work in the real world.



Training Maine's Future Workforce

JA TRADITIONAL VOLUNTEER

A JA Traditional Volunteer is paired with a teacher, making multiple visits to the classroom to deliver the hands-on programming and share work and life experiences.

This method is an effective and popular way for volunteers to make connections with students, hone their presentation skills, and bring relevance to curriculum through experiential learning.



JA IN A DAY VOLUNTEER

Offering the same JA programs as the traditional method, a JA in a Day presents the lessons in a single day for a high-impact student experience.

For volunteers, it is perfect for team building and professional development, and students benefit from hearing multiple volunteer perspectives, helping to make real-time connections to potential career paths.



Our volunteers agree, there is no greater gift than inspiring a child

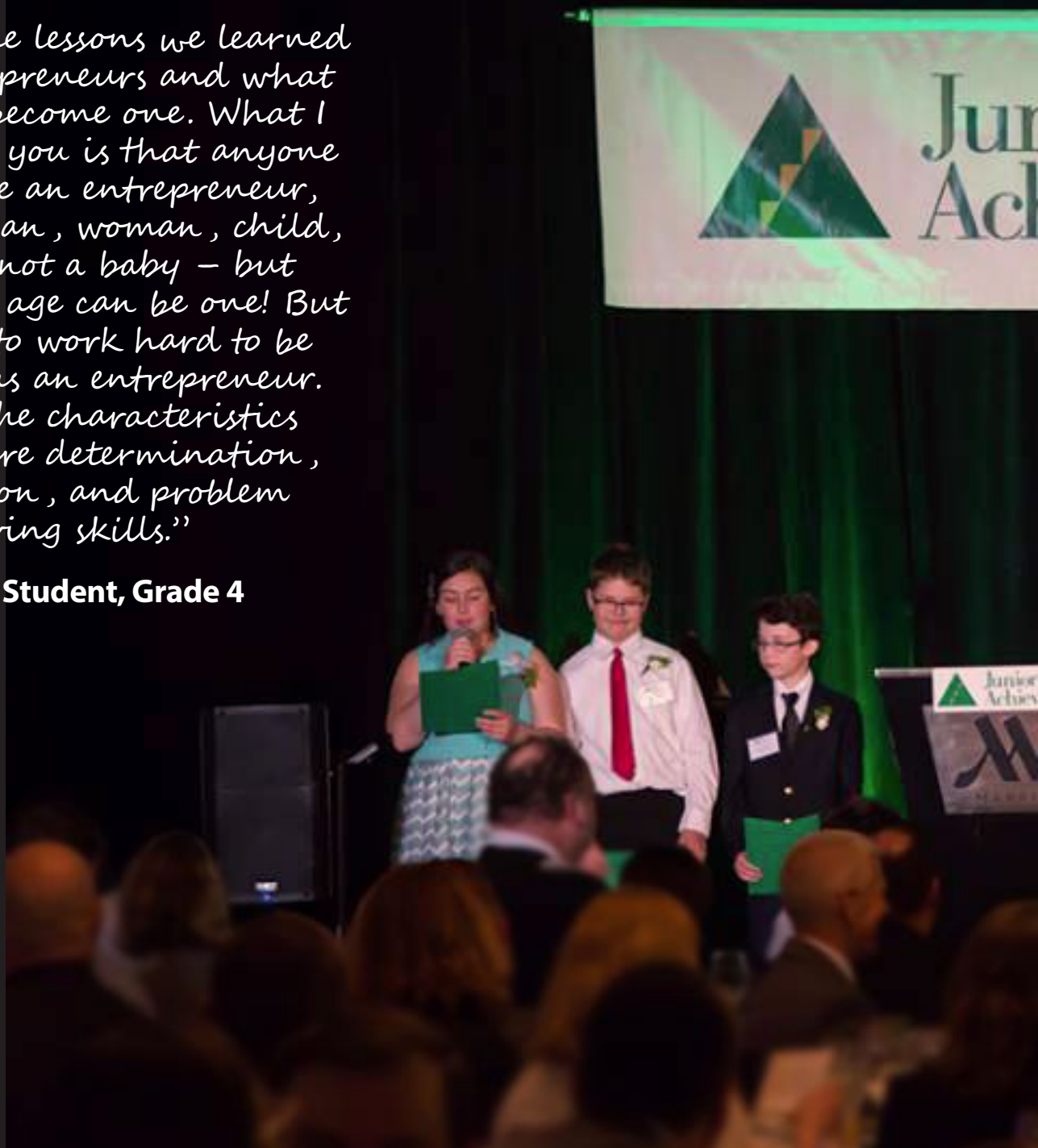
"I love not having to go into the office every day, but I still want to share my expertise and experience with younger generations. The experience of teaching "real-life" content to kids is exciting for me, and I know it is meaningful to the kids, as well. It's a win-win opportunity - fun, unique, and rewarding!"

"JA made it so easy for me to jump right into the classroom with their pre-packaged, ready-to-go materials. They provided me with everything I needed to teach. I was so happy to be a part of my child's day!"

"After I graduated college I was looking for meaningful professional development experiences to help me while starting out in my career. Volunteering with JA of Maine gave me the leadership experience I needed and helped prepare me for the workforce. If you can survive school kids - you can survive the board room!"

“In one of the lessons we learned about entrepreneurs and what it takes to become one. What I want to tell you is that anyone can become an entrepreneur, even you! Man, woman, child, probably not a baby – but someone my age can be one! But you have to work hard to be successful as an entrepreneur. Some of the characteristics you need are determination, motivation, and problem solving skills.”

-Logan, Student, Grade 4



“We learned all about profit, expenses, revenue, and loss by playing with money that comes from businesses. Profit is the money that you have left over for your family. Revenue is money you earn from your customers because they buy from your store. The money that you lose from your business is called a loss.”



Senior
Achievement®

"In the JA program, 'Our Region' we learned how to start a business. My group started a weather-themed restaurant called 'The Windy Weatherstaurant' where there are storms drawn on the walls and clouds and a fog machine so it feels like you are in a real storm. We will open restaurants in Kansas because that's where tornados mostly happen and in Maine because we can't go too far from our families."

-Isabella, Student, Grade 4

"...losing the Hot Dog game. That taught us how to handle all the things you get to keep to invest more in your business or pay for your expenses if they buy your food, or the merchandise you sell in your business is called loss... And you DON'T want a loss."

-Jillian, Student, Grade 4

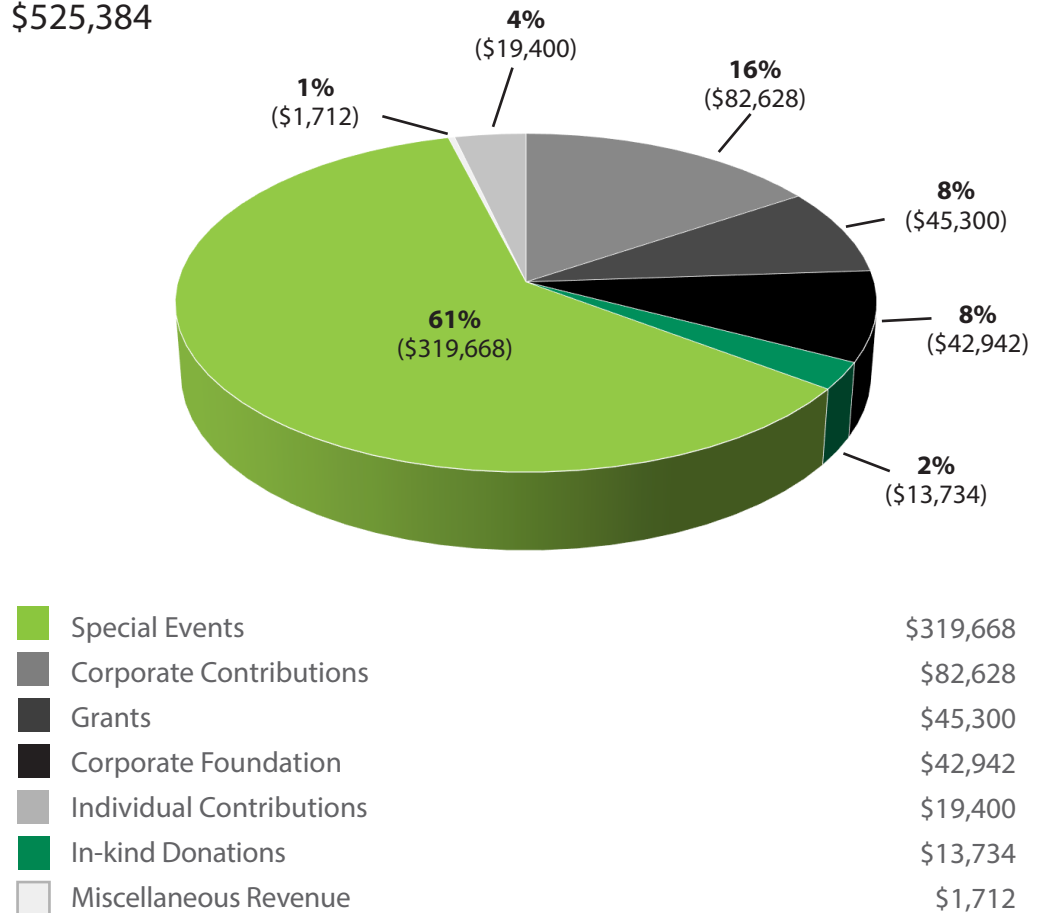
Financial Summary

Junior Achievement of Maine funding comes from private corporate contributors, foundations and grants, individual donations, and our special events. We do not solicit funds from students, schools, or state and federal governments. Junior Achievement staff and board members review all income and expenditures on a monthly basis to ensure that all revenue and expense goals are being met.

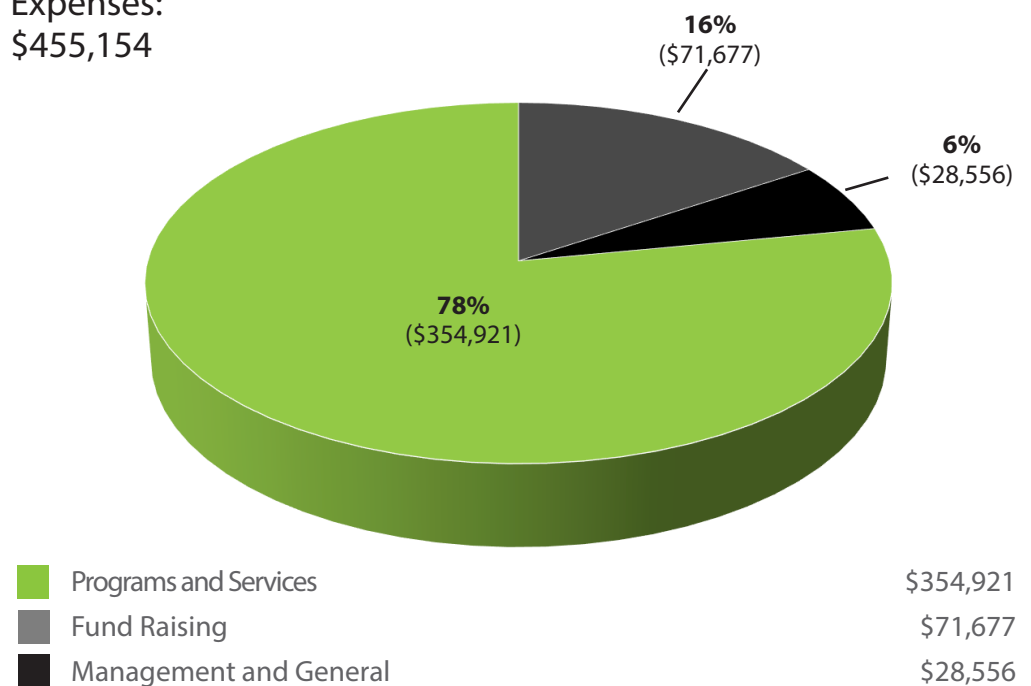
Most of our expenses remain static with any increases in expenses correlating to the increased number of students that we impact.

2017 Finances July 1, 2016 - June 30, 2017

Income:
\$525,384

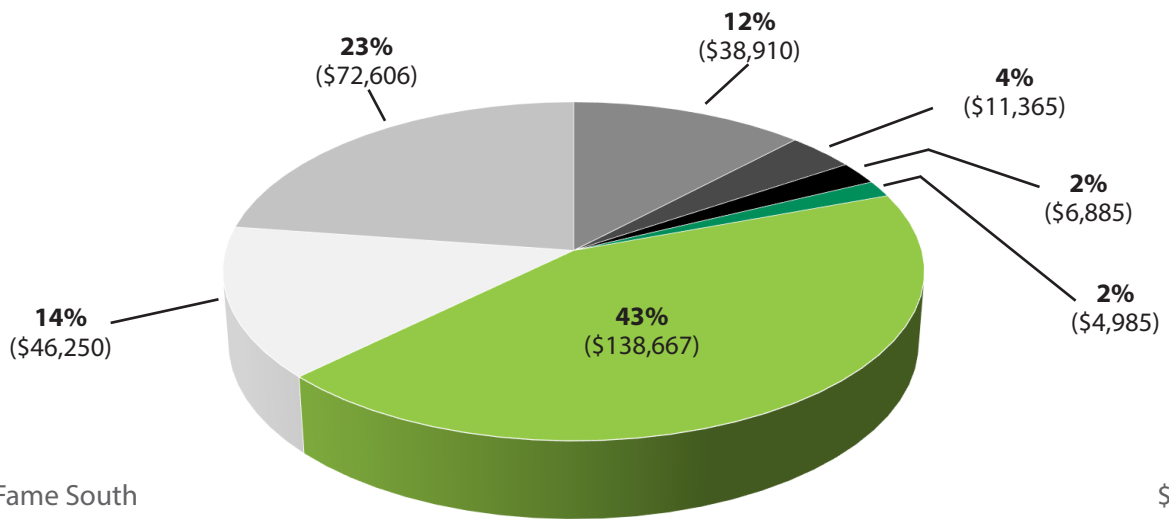


Expenses:
\$455,154



Special Events July 1, 2016 - June 30, 2017

Revenue:
\$319,668



	Hall of Fame South	\$138,667
	Hall of Fame North	\$72,606
	JA Titan Challenge	\$46,250
	JA Golf Classic	\$38,910
	JA Aroostook Golf Tournament	\$11,365
	TD Beach to Beacon	\$6,885
	JA Bowl-A-Thon	\$4,985

MAINE BUSINESS HALL OF FAME (NORTH & SOUTH)

JA honors Maine's most distinguished businesspeople for their outstanding contributions to the local economy and the promise of a better, stronger society.

JA TITAN CHALLENGE

The Titan Challenge puts high school students in the seat of a CEO, testing leadership, promoting creativity, and demonstrating the competitive nature of running a business in a global economy.

JA GOLF CLASSIC

The JA Golf Classic and live auction hosts over 30 teams from across the state in a scramble-style tournament each fall.

JA AROOSTOOK GOLF CLASSIC

Supporting JA programs in Aroostook County, the Aroostook Golf Classic is held each August at the Presque Isle Country Club.

TD BEACH TO BEACON

As a past beneficiary of the renowned TD Beach to Beacon 10k Road Race, each year JA offers bibs to our community in exchange for fundraising.

JA BOWL-A-THON

The JA Super Hero Bowl-a-thon brought teams from Cumberland and York County businesses to compete in a night of fun, team building, and raffle prizes.

Invest in Tomorrow

Our partners' involvement provides meaningful and impactful experiences for Maine's young people by creating authentic experiences for students to thrive and prepare for their futures.

Businesses and organizations that partner with JA Maine infuse their expertise and business concepts into the lessons that engage students and fuel their passion for future success.

No matter the size and scope of your organization, we all play a valuable role preparing students for the demands of tomorrow and introducing them to the multitude of opportunities in Maine.

To Donate

Learn how you can support Junior Achievement of Maine

Call: 207.347.4333

Email: info@jamaine.org

Junior Achievement of Maine's

GRADUATE CIRCLE \$5,000 +

Workforce Readiness Partner



Entrepreneurial Sponsor



Financial Literacy Sponsor



United Way
of York County



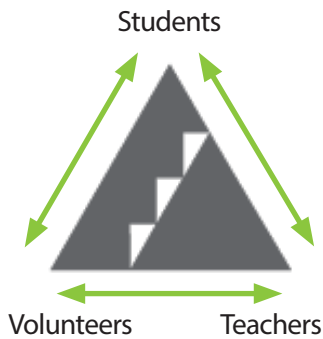
Philanthropic Partners:



America's Most Convenient Bank®



The JA Triangle



The JA Triangle represents the foundation that our organization is built upon.

Students, teachers, and volunteers are represented by the three points of the JA triangle.

Most importantly, the triangle symbolizes the unique partnership between those three sectors, which JA Maine strives to strengthen.

The steps within the triangle represent the three stages of school that JA impacts – elementary, middle, and high school.

To Donate

Learn how you can support Junior Achievement of Maine

Call: 207.347.4333

Email: info@jamaine.org

2016 -17 Donors

The generous support from the following organizations makes our work possible. We thank them for their continued support. We have tried to acknowledge all support received in 2016-17. If there are any omissions or errors, please let us know by calling 207.347.4333.

Business & Organization Support

Learning Circle: \$2,500 to \$4,999

Acadia Insurance Company
Alfred M. Senter Fund Trust
Androscoggin Bank
Baker Newman Noyes
Bangor Savings Bank
BerryDunn
CBRE/The Boulos Company
Cianbro Corporation
Direct Travel, Inc.
Emera Maine
Gorham Savings Bank
Gulf of Maine Research Institute
Hussey Seating Company
Katahdin Trust Company
Kennebunk Savings Bank
MacPage
Mainebiz
Maine Magazine
Maine Medical Center & MaineHealth
Mechanics Savings Bank
Penobscot McCrum LLC
Pierce Atwood
Propel Portland
Saco & Biddeford Savings Institution
Sprague Operating Resources, LLC
The Portland Sea Dogs
Travelers Field Management Northeast
University of New England
Verrill Dana LLP
Wells Fargo Bank
Willis Towers Watson
WilmerHale

School Sponsor: \$1,500 to \$2,499

Alere Scarborough, Inc.
Bath Savings Institution
Biddeford Savings Bank

Camden National Bank
Casco Federal Credit Union
Eaton Peabody
EMHS Foundation
Gibson Realty, LLC
H.A. Mapes
Havas PR
Kennebec Savings Bank
Kittery Trading Post
Landy/French Construction
Lincolville Central School
Loiselle Goodwin & Hines
Maine Today Media/Portland Press Herald
Pine State Trading Company
Prime Motor Cars Mercedes-Benz
Rudman & Winchell
Seaglass Technology Partners, LLC
Southern Maine Coca-Cola
Stonewall Kitchen
York County Federal Credit Union

Grade Sponsor: \$750 to \$1,499

AAA Northern New England
Advanced Digital Data, Inc.
Aroostook Chapter of Credit Unions
Bar Harbor Bank & Trust
Barresi Financial, Inc.
CIGNA
Connectivity Point
Cumberland County Federal Credit Union
Darling's
Dawson Smith Purvis & Bassett, P.A.
Deighan Associates, Inc.
Drummond & Drummond, LLP
GenRe
Goodwin Procter LLP
HFY Enterprises, Inc.
Kris-Way Truck Leasing
Lebel & Harriman, LLP
Liberty Mutual Company
McCain Foods USA, Inc
Nappi Distributors
Norway Savings Bank

Patrons Oxford Insurance Company
Pratt & Sons, Inc.
Real Estate Holdings, LLC
Red Sox Foundation
Risbara Brothers Construction Company, Inc.
Sam's Club Of Bangor
Samuel's Bar and Grill
Shipyards Brewing Company
Sigco, Inc.
Systems Engineering
The Rowley Agency
USI Insurance Services
Volk Packaging Corporation
Winxnet
Wright-Ryan Construction, Inc.

Classroom Sponsor: \$500 to \$749

Aroostook Training & Education Coalition
Ashland Auto Supply Inc.
Austin Associates PA
Broadreach Public Relations LLC
DiMillo's On The Water Portland
F.R. Carroll
Foglio, Inc.
Haley's Metal Shop, Inc.
Patriot Insurance Company
People's Choice Credit Union
Saco Bay Rotary Foundation
Town & Country Federal Credit Union
Walmart Foundation
Wilcox Dawson Wilcox Inc.

Friends of JA of Maine: Up to \$499

Agren Appliance and Television
Ainsworth, Thelin & Raftice, P.A.
Aroostook Monuments
Arundel Machine Tool
Back To Health Chiropractic, P.C.
Bangor Letter Shop, Inc.

Bemis & Rossignol, LLC
 Biddeford-Saco Rotary Club
 Charitable Fund
 Boston Celtics Shamrock
 Foundation
 Boucher Family Chiropractic,
 PC
 Burgess Advertising &
 Marketing
 Caron's Lawn & Property
 Maintenance, Inc.
 Cary Medical Center
 Casco Bay Energy Co-Dynegy
 Power, LLC
 Cassidy Orthodontics, LLC
 Center for Grieving Children
 Chandler Farms, Inc.
 City Drug Store
 Coastal Equipment
 Corporation
 Coca-Cola Bottling Company
 County Environmental
 Engineering, Inc.
 County Super Spud
 D & G Machine Products, Inc
 Duncan-Graves Funeral
 Homes
 Easy Day
 F.A. Peabody Company
 Filler & Associates, P.A.
 Frog and Turtle Pub
 Future Security, Inc.
 G & E Roofing Company, Inc.
 Gallagher Insurance Agency
 Gelato Fiasco
 Hall Implement Company
 Hammond Lumber Company
 Hearst Television/WMTW
 Hogan Tire, Inc.
 Holden Agency Insurance
 Husson University
 Hutchins Trucking Company
 Inn By The Sea
 Irish Setter Pub
 Jagger Brothers, Inc.
 JDR Transport
 John T. Cyr & Sons, Inc.
 Kennebunk Rotary Charitable
 Fund
 KMA Human Resources
 Consulting, LLC
 Lane Construction
 Corporation
 Law Office of Guy D. Loranger
 Lynox Welding Supply
 Maine Red Claws
 Maine Wildlife Park
 Marden's, Inc.
 Messer Truck Equipment
 N.H. Bragg & Sons
 NMC, Inc.

Nonantum Resort
 Northeast Packaging
 Company
 Ocean Communities Federal
 Credit Union
 P&C Insurance
 P.W.B. Electric
 Pathways Wellness Group, LLP
 PDQ Door Company, Inc.
 Philbrook & Associates
 Bookkeeping
 Portland Harbor Hotel
 Portland Regional Chamber of
 Commerce
 Portland Symphony Orchestra
 Presque Isle Rotary Club
 Preti Flaherty
 Rainbow Federal Credit Union
 Ray's Truck Service
 Remax Central, LLC
 Rotary Club of Scarborough
 Charitable Fund
 S. A. Hutnak & Associates, LLC
 S. W. Collins Company, Inc.
 Sailwinds Trading Company
 Salvage BBQ
 Sanford Institution For Savings
 Scripps Howard Foundation
 Soderberg Company, Inc.
 Southern Maine Health Care
 Sweetser
 Terra Cotta Pasta Company
 The County Federal Credit
 Union
 The Northeastland
 The Rapkin-Stiles Family
 Charitable Fund
 Thompson-Hamel, LLC
 Time Warner Cable
 Town of Scarborough
 Troubh Heisler, PA
 Unitil Northern Utilities, Inc
 WCSH 6 Television
 Winona Camps for Boys
 Xuron Corporation

Individual Support

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 Danielle Ahern
 Kathryn Akerman
 Derek Albert
 Sherri Albert
 Andrew and Joyce Anderson
 Michelle Anderson
 Jennifer Arey
 Richard Aronson
 Gloria Avalon

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 Kathryn Barber
 Larry Barker
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 Jonathan Becker
 Shay Bellas
 Jennifer Benevides
 Kathy Bennett
 David and Sno Berry
 Renee Bishop
 Debra Blanchette
 Drew Blaney
 Hagen Blaszyk
 Barbara Bock
 John Bonney
 Philip Bosse
 Lorena Boucouvalas
 Michael Bourque
 Paul Bourret
 Gary Bowden
 Kimberly Bowie
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 Michael Chamberlain
 Todd Chamberlain
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 Meghan Grant
 Michael Grant
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 Kent Grimes
 Jamie Haining
 Tim Hall
 Dan Hancock
 Christopher Hanks
 Anja Hanson and Derek Pierce
 Tracy Harding
 Bob and Sue Hasson

Tessa Hauck
Daniel Hawk
Kevin and Stephanie Heatley
Merton Henry
Stella Hills
Theresa Hodge
John Hooper
Jason House
Christine Howe
Alex Hudspeth
Jonathan Humphrey
Darren and Kristie Hurlburt
Abigail Ingalls
Jenn Jacob
David and Jill Jamison
Greg Jamison
Ken and Penny Janosick
Jenna Jeffrey
Eric Jermyn
Derek Jones
Kimberly Jones
Jacob Jordan
James Kachmar
Chester Kearney
Kristen Keith
Michael and Peggy Kelley
Miranda Ketchen
Brian King
Joseph King
Darrell and Aldene Klock
Sara Knowles
Sarah Koch
Nicole Koerner
James Konkel
Aaron Kouhought
Stephen Krolkowski
Derek Kutasi
Tom LaCasse
Edward Laga
Marc Lamontagne
Denis Landry
Jason Landry
Ryan Landry
Guy Langevin
Jeff Laniewski
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David Levine
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Robert Lorenzo
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Shawn Moody
Justin Morren
Chip Morrison
J. Michael Moscone
Chris Mouradian
Stephen Myers
Tom Nanof
Dacia Nason
Kaitlyn Nealy
Tori Nelder
John and Deb Nelson
Todd Nussinow
Patricia O'Connor
Betty J. Olson
Sarah Olson
Lisa Openshaw
Susan Ortiz
Renee Oyster
Doug Packard
Christina Padavano
Melissa Page
Shareen Palmacci
Kathleen Palmer
Jane Parker
Ronald Pelton
Andrew and Brenda Pennell
Brian Pennell
Michael Perry
Jona Pillsbury
Jeff Plourde
Leslie Poake
Bonnie Poplaski
Seth Poplaski
Matthew Pore
Jon Prescott
Lisa Prescott
Matt Prunier
Hilary Rapkin and Will Stiles
Rapkin
Joe Reardon
Samuel Rector
Doug and Kathy Reynolds
Jenifer Rinehart
Michelle Ritcheson
Mike Robinson
Andrea Rogers
Ronald Roope
Jessica Roy

Cara Sandberg
Gimbala Sankare
Hilda Sastre
Jillian Saucier
Kate Saucier
Robyn Saucier
Jess Schoppee
Sarah Schweppe
John Scully
Rachel Senter
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David Simpson
Lori Sinclair
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Jo Anne Sizemore
Eileen Skinner
Jeffrey Slaton
Robert Small
David Smith
Joan Smith
Chandra Smock
Janelle Spencer
Cindy Stevens
Lisa Stevens
Meredith Strang Burgess
George Strout
Susannah M. Swihart
Peter C. Sylvestre
Wallace Tapley
Gail Taylor
Miles and Sharon Theeman
Robert Thibodeau
Michael Thomas
Samantha Thompson
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Thomas Towle
Bill Trask
Teresa Trickey
Lisa Trundy
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Remy Vazquez
Jen Vincent
Mike Violette
Scott Violette
Derek Volk
Samantha Waller
Victoria Waller
Michael Walp
Barbara Ward
David Warren
Kelly and Jordan Warsky
Margaret Watson
Seth Webber
Bernice Wermenchuk
Andrea White
Tammy Wilbur
Mark Wilcox
Bill Williamson

Ruth Wilson
Rebecca Winslow
Joe Wishcamper
Jeffrey Wright
David Wyman
Jeremy Young
Michael Young
Sarah Zmistowski

Volunteer of the Year 2016-17: Tammy Phillips

This year we were thrilled to recognize a 15-year Junior Achievement veteran, Tammy Phillips, of IDEXX Laboratories in Westbrook. Tammy started volunteering for JA by teaching a few elementary classes at Congin School in Westbrook after the nudging of a few coworkers who were already involved in the program, and she has been hooked ever since.

Not only did Tammy volunteer in the classroom, but she organized job shadow day for middle school classes to be exposed to career opportunities at IDEXX. Tammy recruited many IDEXX employees to participate each year, allowing students to dive in to the work culture at IDEXX, learn about career opportunities, and network. Tammy also served as a mentor at the Titan Challenge, which is an online business simulation competition for high school students across the state. Tammy mentored a team through the decision making process of running a business as teams are thrown economic curve balls throughout the day. IDEXX hosted a group of high school students last year for this event thanks to Tammy's coordination.

Tammy says she volunteers for JA because she sees the importance of providing opportunities for young people to make connections between what they are learning in school to a future career path.



“The business world is becoming increasingly competitive and JA helps students better prepare to be successful in the workforce.”

-Tammy Phillips, JA Maine Volunteer

Our Team

Clockwise: Stephanie Heatley, Development Assistant
Jill Jamison, Director of Operations
Jenna Jeffrey, Events & Program Coordinator
Michelle Anderson, President



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